

Intel Corp.

Magnitude and Quality of Upside Disappoints

Semiconductor Devices | Decrease Target Price

Bottom line: While INTC reported C3Q and guided C4Q modestly ABOVE - the upside fell short of more bullish previews, GM/OpM was BELOW estimates, and C4Q EPS upside of 3 cents includes ~8 cents from un-forecasted investment gains. Disappointing GM despite accounting benefits from 10nm ramp will embolden calls that INTC is facing increased competition, and lack of clarity on 7nm manufacturing will continue to be an overhang. We would note, ASP declines in C3Q were mainly mix related - more NB than DT, low-end client in PCs, and weak Enterprise Servers (-47% y/y) - and increasing platform costs on 30% higher mix of 10nm and ramp of Networking SoCs. We previewed INTC earnings as a beat/raise (we were disappointed) but noted that we did not believe the cc would alter investors view of structural issues (unfortunately we were not disappointed). However we continue to argue that while share loss and execution concerns underscore that INTC is not the most levered play on an accelerating Compute TAM (3-5% CAGR to 10-15% CAGR), valuation suggests it's the most undervalued especially in light of the companies ecosystem value and improving product cycle in 2021 (Ice Lake, Sapphire Rapids). C3Q Rev/EPS was \$18.3bn/\$1.11 with Rev slightly ABOVE guide of ~\$18.20bn/\$1.10 albeit C3Q GM of 54.8% (~flat g/g) was BELOW guide of 57.0% due to (1) DCG platform ASPs down 14% q/q (-15% y/y) as mix shifted from weak Enterprise/Gov't (down 47% y/y) to Cloud/Comms - DCG ex-E&G down ~3% q/q and (2) NB/DT ASPs down 5%/10% q/q (flat/down 7% y/y) as CCG mix shifted heavily to consumer NB vs DT. Specifically, C4Q Rev/EPS was guided to ~\$17.4bn/\$1.10 with Rev mostly INLINE with Street \$17.4bn and EPS ABOVE Street \$1.07 albeit low quality - ~8 cent EPS benefit from capital portfolio investments with GM/OpM ~300bps/300bps BELOW. INTC expects similar negative mix/ASPs impacts to C4Q CCG/DCG as education/consumer NBs remain strong and DCG reflects moderate digestion in Cloud, with E&G still weak - guide embeds: (1) PC-Centric down low-single digit % y/y and (2) DCG down ~25% y/y. We lower our CY21 EPS to \$4.70 from \$5.20 to reflect removing NAND from non-GAAP results beginning in C1Q21 (~20 cents) with the balance reflecting lower GM until there is clarity on 7nm - our CY21 Rev growth ex-NAND is a reasonable -4.4% y/y. INTC currently trades at 11.4x CY21 EPS - a 48% discount to SOX well below 25%/20% 3/5 yr averages - or 13.8x our new TP of \$65 down from \$70.

INTC

Target price (12M, US\$) 65.00 Outperform

Previous target price (12M, US\$)	70.00
Price (22 Oct 20, US\$)	53.90
52-week price range	68.47 - 44.61
Enterprise value (US\$ m)	211,399

Research Analysts

John W. Pitzer

Dalya Hahn

Eric Hu

Jerome Darling

Financial and valuation metrics

Year		12/19A	12/20E	12/21E
EPS (Excl. ESO) (US\$)		5.43	5.26	5.10
EPS (CS adj.,)		5.09	4.88	4.70
Prev. EPS (CS adj., US\$)		-	4.90	5.20
P/E (CS adj.) (x)		10.6	11.0	11.5
P/E rel. (CS adj., %)		49.9	42.0	55.0
Revenue (US\$ m)		71,965.0	75,289.0	72,000.0
Net Debt (US\$ m)		11,911	-17,837	-23,211
OCFPS (US\$)		7.41	7.72	8.68
P/OCF (x)		7.3	7.0	6.2
Number of shares (m)	4,253.00	Price/Sales (x)		3.08
BV/share (Next Qtr., US\$)	12.3	P/BVPS (x)		2.3
Net debt (Next Otr., US\$ m)	-20,778.0	Dividend (current, U	S\$)	1.3
Dividend yield (%)	1.98			
Source: Company data, Refinitiv, Credit Suisse	estimates			

Share price performance



On 22-Oct-2020 the S&P 500 INDEX closed at 3453.49Daily Oct24, 2019 - Oct22, 2020, 10/24/19 = US\$52.23

Quarterly EPS	Q1	Q2	Q3	Q4
2019A	0.89	1.06	1.32	1.58
2020E	1.32	1.14	1.02	1.02
2021E	0.86	1.02	1.22	1.27

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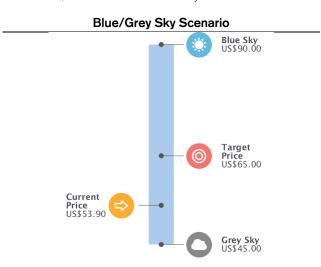
Intel Corp. (INTC)

Price (22 Oct 2020): US\$53.9 Target Price: (from 70.00) 65.00 Income Statement 12/19A 12/20E Revenue (US\$ m) 71,965.0 75,289.0 72,000.0 EBITDA 36.134.0 27,304.7 25.084.9 Operating profit 23,603.0 21,711.0 23.752.0 24,049.0 Recurring profit 25,775.0 22.311.0 Cash Flow 12/19A 12/20E 12/21E Cash flow from operations 33,145 32,586 35,426 CAPEX (16,213) (14,350)(17,000) Free cashflow to the firm 16,932 18,236 18,426 Cash flow from investments (1,405)(21,855) (17,000) Net share issue(/repurchase) (12,826)(4,328)(5,576)(5,619)(5,616)Dividends paid Issuance (retirement) of debt 7,472 765 605 Cashflow from financing activities (17,565)12,223 (9,944)Effect of exchange rates Changes in Net Cash/Debt 29,748 (3,244)5,374 Net debt at end 11.91 (17.837)Balance Sheet (\$US) 12/20É 12/19A 12/21E Assets Other current assets 1,713 2,119 2,119 31,239 66,079 72,473 Total current assets Total assets 136,524 174,442 183,661 Liabilities 504 Short-term debt 3.693 504 Total current liabilities 22,310 20,037 19,636 Long-term debt 25,308 36,059 36,059 Total liabilities 58,865 68,632 66,231 Shareholder equity 77,659 105,809 117,399 Total liabilities and equity 136,524 174,442 183,629 11,911 (17,837)Net debt (23,211)12/20E 12/21E Per share 12/19A No. of shares (wtd avg) 4.473 4.222 4.080 CS adj. EPS Prev. EPS (US\$) 5.09 4.88 4.70 5.20 4.90 Dividend (US\$) 1.25 1.38 1.33 Free cash flow per share 3 79 4 59 4 32 12/21E **Earnings** 12/19A 12/20E Sales growth (%) 1.6 4.6 (4.4)Net profit growth (%) 3.9 (9.4)(6.9)EPS growth (%) 9.0 (3.0)(3.3)EBIT margin (%) 33.0 Valuation 12/19A 12/20E 12/21E EV/Sales (x) 3.35 2.81 2.86 EV/EBIT (x) 10.2 9.0 9.5 P/E <u>(x)</u> 10.6 11.0 11.5 Quarterly EPS 01 Q2 03 04 0.89 1.06 1.32 1.58 2019A 1.09 2020F 1.32 1.14 1.02 2021E 0.86 1.27 1.02 1.22

Analyst: John Pitzer Rating: Outperform

Company Background

Intel Corporation is a semiconductor chip maker company. The Company develops advanced integrated digital technology products, primarily integrated circuits, components, such as microprocessors, chipsets, motherboards, wireless and wired connectivity.



Our Blue Sky Scenario (US\$) 90.00

Our Blue Sky scenario assumes a reacceleration in DCG growth, healthy PC environment and sustainable operating leverage, driving upside to \$90.

Our Grey Sky Scenario (US\$) 45.00

In our Grey Sky scenario, should the macro backdrop worsen we see a floor at \$45 or ~3% dividend yield.



On 22-Oct-2020 the S&P 500 INDEX closed at 3453.49 Daily Oct24, 2019 - Oct22, 2020, 10/24/19 = US\$52.23

Source: Company data, Refinitiv, Credit Suisse estimates



Figure 1: Summary of Results/Expectations

US\$ in millions, unless otherwise stated

INTC	Jun-20		S	ep-20			De	c-20E				CY20	20E			CY2021E	
	Reported	New CS	CS	Cons	Guidance	New CS	CS	Cons	Guidance	New CS	CS	Cons	Guidance	New Guidance	New CS	CS	Cons
Revenue	\$19,728	\$18,333	\$18,200	\$18,240	~\$18.2bn	\$17,400	\$17,245	\$17,377	~\$17.4bn	\$75,289	\$75,001	\$75,176	~\$75bn	~\$75.3bn	\$72,000	\$76,750	\$73,634
% q/q	-0.5%	-7.1%	-7.7%	-7.5%		-5.1%	-5.2%	-4.7%	-5.1%								
Seasonal q/q %	3.2%	9.6%	9.6%			3.1%	3.1%										
% y/y	19.5%	-4.5%	-5.2%	-5.0%		-13.9%	-14.7%	-14.0%		4.6%	4.2%	4.5%	5.9%	4.6%	-4.4%	2.3%	-2.1%
Gross Margin	54.8%	54.8%	57.0%	56.7%	~57%	55.0%	58.5%	57.9%	~55%	56.8%	58.1%	57.7%	~58%	~57%	57.2%	57.5%	57.4%
OpEx (R&D plus MG&A)	\$4,751	\$4,655	\$4,920			\$4,960	\$4,850			\$19,132	\$19,287				\$19,500	\$19,600	
Operating Margin	30.7%	29.4%	30.0%	30.0%	~30%	26.5%	30.4%	29.6%	~26.5%	31.3%	32.4%	32.1%	~32%	~31.5%	30.2%	32.0%	30.8%
Net Income	\$5,278	\$4,675	\$4,642		TR ~15.5%	\$4,497	\$4,557		TR ~15.5%	\$20,682	\$20,709		TR of ~14.5%	TR ~14.5%	\$19,187	\$21,234	
Net Margin	26.8%	25.5%	25.5%			25.8%	26.4%			27.5%	27.6%				26.6%	27.7%	
EPS (Non-GAAP w/SBC)	\$1.23	\$1.11	\$1.10	\$1.11	~\$1.10	\$1.10	\$1.12	\$1.07	~\$1.10	\$4.89	\$4.90	\$4.85	\$4.85	~\$4.90	\$4.70	\$5.20	\$4.74
Fully diluted shares	4,284	4,211	4,213			4,080	4,080			4,222	4,222				4,080	4,080	

Source: Company data, Credit Suisse estimates, FactSet

Figure 2: CS Estimate Variance vs INTC Results

Reported vs. CS Estimates (Reported Quarter)							
P&L	Sep-20A	Sep-20E	Abs. Delta	% Delta			
Segment Revenue	\$18,333.0	\$18,200.0	\$133.0	0.7%			
CCG	\$9,847.0	\$9,027.0	\$820.0	9.1%			
DCG	\$5,905.0	\$6,383.0	(\$478.0)	-7.5%			
IoT	\$911.0	\$900.0	\$11.0	1.2%			
NSG	\$1,153.0	\$1,300.0	(\$147.0)	-11.3%			
PSG	\$411.0	\$500.0	(\$89.0)	-17.8%			
Other	\$106.0	\$90.0	\$16.0	17.8%			
Revenue	\$18,333.0	\$18,200.0	\$133.0	0.7%			
Gross Profit	\$10,051.0	\$10,374.0	(\$323.0)	-3.1%			
GM	54.8%	<i>57.0</i> %	-218 bps	-218 bps			
R&D	\$3,272.0	\$3,300.0	(\$28.0)	-0.8%			
SG&A	\$1,435.0	\$1,620.0	(\$185.0)	-11.4%			
OpEx	\$5,044.0	\$5,281.0	(\$237.0)	-4.5%			
OpIn	\$5,396.0	\$5,454.0	(\$58.0)	-1.1%			
ОрМ	29.4%	<i>30.0</i> %	-53 bps	-53 bps			
Interest Expense	(\$74.0)	\$100.0	(\$174.0)	-174.0%			
Taxes	\$843.0	\$851.6	(\$8.6)	-1.0%			
Net Income (w/ options)	\$4,675.0	\$4,642.4	\$32.6	0.7%			
Net Income (GAAP)	\$4,184.0	\$4,291.4	(\$107.4)	-2.5%			
Diluted Shares	4,211.0	4,212.9	(1.9)	0.0%			
EPS GAAP	\$0.99	\$1.02	(\$0.03)	-2.5%			
EPS FC (w/ options)	\$1.11	\$1.10	\$0.01	0.7%			

Source: Company data, Credit Suisse estimates

Key Message: INTC reported C3Q Rev slightly ABOVE Street with EPS INLINE and guided C4Q Rev/EPS mostly INLINE/slightly ABOVE Street despite GM/OpM BELOW Street due to ~8 cent benefit from capital investments. While CY20 Rev guide of ~\$75.3bn was up from ~\$75bn (Street \$75.2bn) both GM/OpM of ~57%/31.5% were ~100bps/50bps lower than C2Q guide and BELOW Street 57.7%/32.1% due to (1) unfavorable DCG mix from higher Cloud, lower Enterprise/Gov't in Q3/Q4 (2) higher mix of NB vs. DT than expected, and (3) accelerated 10nm product ramp. CY20 Capex spend was lowered to ~\$14.2bn-14.5bn from ~\$15bn and of the ~\$650m reduction, ~\$300m is due to NSG Sale to SK Hynix. No update was given on 7nm roadmap and we expect decision/update should be given by C4Q/C1Q. Specifically, C3O Rev/EPS was \$18.3bn/\$1.11 with Rev slightly ABOVE CS/guide of ~\$18.20bn and Street of \$18.24bn and EPS mostly INLINE with CS/guide \$1.10 and Street \$1.11. GM of 54.8% (~flat q/q) was BELOW CS/Street estimate of 57.0%/56.7% due to (1) DCG platform ASPs down 14% q/q (-15% y/y) as mix shifted from weak Enterprise/Gov't (down 47% y/y) to Cloud/Comms - DCG ex-E&G down ~3% q/g and (2) NB/DT ASPs down 5%/10% q/q (flat/down 7% y/y) as CCG mix shifted heavily to consumer NB vs. DT - with NB units +19% q/q (+25% y/y) and DT unit +10% q/q (down 18% y/y). C3Q OpM ~50bs BELOW Street was also impacted by ramp of 10nm 5G SoC products (2H20 10nm product demand +30% up h/h well above expectations) and Ice Lake Server ramp which should begin sampling/volume in C4Q20/C1Q21 - overall net positive as we see both being LT competitive offerings. Specifically, C4Q Rev/EPS was guided to ~\$17.4bn/\$1.10 with Rev mostly INLINE



with Street \$17.4bn and EPS ABOVE Street \$1.07 from ~8 cent EPS benefit from capital portfolio investments despite GM/OpM ~300bps/150bps BELOW. INTC expects similar negative mix/ASPs impacts to C4Q CCG/DCG as education/consumer NBs remains strong and DCG reflects moderate digestion in Cloud, with E&G still weak – guide embeds: (1) PC-Centric down low-single digit % y/y and (2) DCG down ~25% y/y. However, INTC expects strong LT drivers into CY21: (1) TGL ramp exceeding expectation with 100+ design wins by end CY20, ~2x expectations from C2Q, (2) the Company regaining share in NB/DT market (has ceded 11/7ppts NB/DT share over past 8Qs), (3) 10nm product demand accelerating, and (4) NSG sale to SK Hynix providing ~1-2ppt tailwind to CY21 GM. We lower our CY20/21 EPS to \$4.89/\$4.70 from \$4.90/\$5.20 (Street \$4.85/\$4.74).

Summary of Results and Guidance:

C3Q Rev slightly ABOVE CS/Street, EPS mostly INLINE

INTC reported C3Q Rev \$18.3bn slightly ABOVE CS and guidance of ~\$18.20bn (-7.7% q/q), Street of \$18.24bn (-7.6% q/q) with EPS \$1.11 was mostly INLINE with CS/Street of 1.10, 1.11 and guidance of ~\$1.10.

- Revenue: \$18.33bn was slightly ABOVE CS and guidance of ~\$18.20bn (-7.7% q/q), Street of \$18.24bn (-7.6% q/q). Rev -7.1% q/q was BELOW seasonal of +9.6% q/q
 - CCG: \$9.8bn (up 1% y/y) WELL ABOVE CS/Street of \$9.03bn, Street \$9.09bn revenue was up on record NB units, partially offset by mix shift from commercial to consumer, DT to NB and increased entry/education volume specifically, (1) DT units up 10% q/q, down 18% y/y and ASPs down 5% q/q and flat y/y, (2) NB units +19% q/q and 25% y/y and ASPs down 10% q/q and down 7% y/y. OpM of ~36% was flat q/q though down 500bps y/y. Note, Tiger Lake ramp is exceeding expectation with 100 design wins expected by end-of-year up from 50 forecasted in C2Q and as supply increases INTC expects to continue to regain share through CY20.
 - **DCG**: \$5.9bn (down 7% y/y) BELOW CS/Street of \$6.38bn, Street \$6.21bn revenue was dpwn on COVID-driven impacts to Enterprise & Gov't, with platform units down 3% q/q (+4% y/y) and platform ASPs down 14% q/q (down 15% y/y). By segment: Cloud SP Rev was up 15% y/y, Enterprise/Gov't dow 47% y/y, and Comms SP up 4% y/y. OpM of ~32% was lowest ever (down 17ppts y/y) due to ASPs down on +93% increase in SoC volume and customer mix away from enterprise. Operating Income was also down on mix-driven decline and higher costs related to 10nm ram of 5G SoCs.
 - IoT: \$677m (down 33% y/y) BELOW CS \$750m, Street of \$789m and Oplnc down 80% y/y on COVID impacts and US DoC bans
 - **Mobileye**: \$234m (up 2% y/y) ABOVE CS \$200m and strongly up 60% q/q as global vehicle production improves and returned to profitability.
 - NSG: \$1.2bn (down 11% y/y) BELOW CS/Street \$1.30bn/\$1.5bn the weakness was mostly based on NAND bit decline, partially offset by higher ASPs with higher Oplnc on increased ASPs and unit cost improvements.
 - PSG: \$411m (down 19% y/y) BELOW CS of \$500m, Street of \$501m
- **GM BELOW**: 54.8% (~flat q/q) was BELOW CS/Street estimate of 57.0%/56.7% (+220 bps/+190bps) and guidance of ~57%. The ~200bps below-expectations was due to lower data center ASPs driven by mix shift from enterprise and government-to-cloud and lower PC client ASPs on increased demand for consumer and education PCs



- **OpM BELOW**: While OpEx was \$4.66bn was BELOW CS estimate of \$4.92bn, OpM of 29.4% was slightly BELOW CS/Street estimate of 30.0% and guidance ~30.0% again driven by mix and ASPs.
- **Net Interest/Other**: \$112m income was ABOVE CS estimate of \$40m income 2 cent accretive to EPS.
- Taxes: \$843m was mostly INLINE with CS/Street of \$852m/\$841m no impact to EPS.
- **EPS**: \$1.11 was mostly INLINE with CS/Street of \$1.10/\$1.11 and guidance of ~\$1.10 1 cent operational EPS downside to CS
- Inventory: \$9.3bn up 3.4% q/q; days of 102 up 10 days q/q from 92 days in C2Q.
- Shareholder Returns: INTC bought ~\$14.5bn worth of stock (~\$2bn from ASR), paid \$1.4bn in dividends the accelerated share repurchase program is for an aggregate of \$10 billion of common stock. Following settlement of these agreements by the end of CY20, INTC expects to have purchased ~\$17.6 billion in shares as part of the planned \$20bn share repurchase program announced in October 2019.

C4Q Rev Guide most INLINE, EPS Guide BELOW CS, ABOVE Street

INTC guided C4Q Revenue of \sim \$17.4bn (-5.1% q/q) is mostly INLINE with CS \$17.3bn, and Street \$17.4bn. Seasonal is +3.1% q/q. However, EPS guide of \sim \$1.10 was slightly BELOW CS \$1.12 albeit slightly ABOVE Street 1.07.

- Revenue mostly INLINE: ~\$17.4bn (-5.1% q/q) is mostly INLINE with CS \$17.3bn, and Street \$17.4bn. Seasonal is +3.1% q/q.
- **GM BELOW**: ~55% (+20 bps q/q) BELOW CS 58.5% and Street 57.9% due to same negative mix and ASP dynamics as C3Q.
- **OpM BELOW**: ~26.5% (-300 bps q/q) BELOW CS estimate of 30.4% and Street at 29.6%. Relative to prior expectations, Opex will be down q/q and EPS helped by gains from INTC Capital Portfolio adding ~\$0.08/share.
- **Tax Rate**: ~15.5% ABOVE CS of 14.0%.
- **EPS**: ~\$1.10 slightly BELOW CS \$1.12 and slightly ABOVE Street 1.07.
- Segment Guidance: INTC expects same dynamics in Q4 that were in place in Q3. This includes: continued strength in consumer notebook PCs supported by WFH and from increased supply, strong Mobileye growth as design win momentum continues and the automotive industry stabilizes, continued demand weakness in IOTG and NSG as well as in the enterprise and government segment of DCG. Within DCG guide assumes cloud segment demand moderates as key customers enter digestion period following multiple quarters of above-trend line growth. Specifically, (1) PC-Centric down low-single digits y/y and (2) Data-Cener down 25% y/y.

CY20 Rev Guide ABOVE Previous Guide and CS/Street, But Lower Profitability/EPS

- **Revenue**: ~\$75.3bn (+4.6% y/y) ABOVE CS \$75.0bn and slightly ABOVE Street \$75.2bn and ABOVE previously guided \$75.0bn.
- **GM BELOW**: ~57% BELOW CS of 58.1% and Street 57.7% and previously guided ~58%
- **OpM BELOW**: ~31.5% BELOW CS of 32.4% and Street 32.1% and previously guided ~32%.
- **EPS INLINE with CS**: ~\$4.90 INLINE with CS \$4.90 and ABOVE Street \$4.85 and previously guided \$4.85.



- Capex Lowered: ~\$14.2-14.5bn is BELOW previously guided \$15.0bn with ~\$300m of \$650m reduction due to sale of NSG business, and additive to FCF.
- Segment Guidance: INTC expects (1) PC business to be up mid-single-digits y/y against TAM also up mid-to-high single-digits y/y and (2) Data-centric businesses up mid-single-digits y/y on strong cloud demand, NSG growth, increased 5G buildouts offset by COVID-related weakness in our IOTG business.
- **Technology Roadmaps**: Notably, no update on the company's 7nm-based CPU product timing is shifting approximately six months relative to prior expectations. The primary driver is the yield of Intel's 7nm process, which based on recent data, is now trending approximately twelve months behind the company's internal target.

Figure 3: INTC Revenue Model

US\$ in millions, unless otherwise stated

Segment Revenue	Dec-19	Mar-20	Jun-20	Sep-20	Dec-20E	Mar-21	Jun-21	Sep-21	Dec-21
\$ in millions	Dec-19 4Q	Mar-20 1Q	Jun-20 2Q	3Q	Dec-20E 4Q	1Q	Jun-21 2Q	3Q	4Q
PC-Centric	\$10.010	\$9,775	\$9,496	\$9,847	\$9,700	\$8,880	\$8,800	\$9,500	\$9,530
Data-Centric	, -,	\$10,053						. ,	
	\$10,199		\$10,232	\$8,486	\$7,700	\$7,120	\$8,700	\$9,500	\$9,970
DCG	\$7,213	\$6,993	\$7,117	\$5,905	\$5,300	\$5,400	\$6,850	\$7,600	\$7,800
loT	\$1,160	\$1,137	\$816	\$911	\$890	\$1,100	\$1,250	\$1,280	\$1,500
NSG	\$1,217	\$1,338	\$1,659	\$1,153	\$1,040	\$0	\$0	\$0	\$0
PSG	\$505	\$519	\$501	\$411	\$400	\$550	\$550	\$550	\$600
Other	\$104	\$66	\$139	\$106	\$70	\$70	\$50	\$70	\$70
Total	\$20,209	\$19,828	\$19,728	\$18,333	\$17,400	\$16,000	\$17,500	\$19,000	\$19,500
% of Total	Dec-19	Mar-20	Jun-20	Sep-20	Dec-20	Mar-21	Jun-21	Sep-21	Dec-21
PC-Centric	49.5%	49.3%	48.1%	53.7%	55.7%	55.5%	50.3%	50.0%	48.9%
Data-Centric	50.5%	50.7%	51.9%	46.3%	44.3%	44.5%	49.7%	50.0%	51.1%
DCG	35.7%	35.3%	36.1%	32.2%	30.5%	33.8%	39.1%	40.0%	40.0%
IoT	5.7%	5.7%	4.1%	5.0%	5.1%	6.9%	7.1%	6.7%	7.7%
NSG	6.0%	6.7%	8.4%	6.3%	6.0%	0.0%	0.0%	0.0%	0.0%
PSG	2.5%	2.6%	2.5%	2.2%	2.3%	3.4%	3.1%	2.9%	3.1%
Other	0.5%	0.3%	0.7%	0.6%	0.4%	0.4%	0.3%	0.4%	0.4%
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%
Q/Q	Dec-19	Mar-20	Jun-20	Sep-20	Dec-20	Mar-21	Jun-21	Sep-21	Dec-21
PC-Centric	3.1%	-2.3%	-2.9%	3.7%	-1.5%	-8.5%	-0.9%	8.0%	0.3%
Data-Centric	7.6%	-1.4%	1.8%	-17.1%	-9.3%	-7.5%	22.2%	9.2%	4.9%
DCG	13.0%	-3.1%	1.8%	-17.0%	-10.2%	1.9%	26.9%	10.9%	2.6%
IoT	-6.0%	-2.0%	-28.2%	11.6%	-2.3%	23.6%	13.6%	2.4%	17.2%
NSG	-5.7%	9.9%	24.0%	-30.5%	-9.8%	-100.0%			
PSG	-0.4%	2.8%	-3.5%	-18.0%	-2.7%	37.5%	0.0%	0.0%	9.1%
Other	55.2%	-36.5%	110.6%	-23.7%	-34.0%	0.0%	-28.6%	40.0%	0.0%
Total	5.3%	-1.9%	-0.5%	-7.1%	-5.1%	-8.0%	9.4%	8.6%	2.6%

2019	2020E	2021E
\$37,146	\$38,818	\$36,710
\$34,819	\$36,471	\$35,290
\$23,481	\$25,315	\$27,650
\$4,700	\$3,754	\$5,130
\$4,362	\$5,190	\$0
\$1,987	\$1,831	\$2,250
\$289	\$381	\$260
\$71,965	\$75,289	\$72,000
2019	2020E	2021E
2019 51.6%	2020E 51.6%	2021E 51.0%
		-
51.6%	51.6%	51.0%
51.6% 48.4%	51.6% 48.4%	51.0% 49.0%
51.6% 48.4% 32.6%	51.6% 48.4% 33.6%	51.0% 49.0% 38.4%
51.6% 48.4% 32.6% 6.5%	51.6% 48.4% 33.6% 5.0%	51.0% 49.0% 38.4% 7.1%
51.6% 48.4% 32.6% 6.5% 6.1%	51.6% 48.4% 33.6% 5.0% 6.9%	51.0% 49.0% 38.4% 7.1% 0.0%
51.6% 48.4% 32.6% 6.5% 6.1% 2.8%	51.6% 48.4% 33.6% 5.0% 6.9% 2.4%	51.0% 49.0% 38.4% 7.1% 0.0% 3.1%

Y/Y	Dec-19	Mar-20	Jun-20	Sep-20	Dec-20	Mar-21	Jun-21	Sep-21	Dec-21
PC-Centric	1.9%	13.8%	7.4%	1.4%	-3.1%	-9.2%	-7.3%	-3.5%	-1.8%
Data-Centric	15.4%	34.5%	33.5%	-10.5%	-24.5%	-29.2%	-15.0%	11.9%	29.5%
DCG	18.8%	42.7%	42.8%	-7.5%	-26.5%	-22.8%	-3.8%	28.7%	47.2%
IoT	16.7%	1.6%	-31.3%	-26.2%	-23.3%	-3.3%	53.2%	40.5%	68.5%
NSG	9.9%	46.2%	76.5%	-10.6%	-14.5%	-100.0%	-100.0%	-100.0%	-100.0%
PSG	-17.5%	6.8%	2.5%	-18.9%	-20.8%	6.0%	9.8%	33.8%	50.0%
Other	96.2%	24.5%	113.8%	58.2%	-32.7%	6.1%	-64.0%	-34.0%	0.0%
Total	8.3%	23.5%	19.5%	-4.5 %	-13.9%	-19.3%	-11.3%	3.6%	12.1%

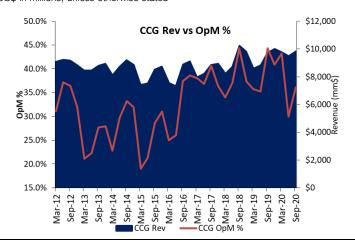
2019	2020E	2021E
0.4%	4.5%	-5.4%
2.9%	4.7%	-3.2%
2.1%	7.8%	9.2%
13.0%	-20.1%	36.7%
1.3%	19.0%	-100.0%
-6.4%	-7.9%	22.9%
10.3%	31.8%	-31.8%
1.6%	4.6%	-4.4%

Source: Company data, Credit Suisse estimates



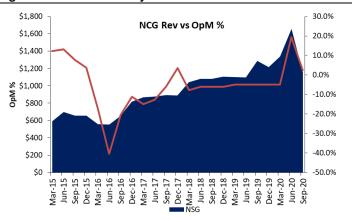
Figure 4: CCG Profitability

US\$ in millions, unless otherwise stated



Source: Company data, Credit Suisse estimates

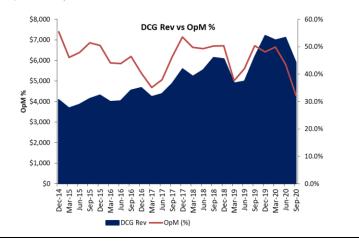
Figure 6: NSG Profitability



Source: Company data, Credit Suisse estimates

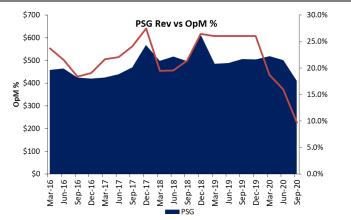
Figure 5: DCG Profitability

US\$ in millions, unless otherwise stated



Source: Company data, Credit Suisse estimates

Figure 7: PSG Profitability



Source: Company data, Credit Suisse estimates



Figure 8: Enterprise Traditionally has Higher ASPs

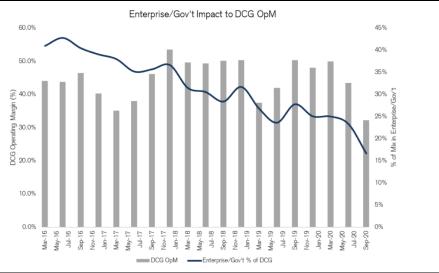


Figure 9: DCG By End-Market

DCG By End-Market

100%

90%

80%

70%

60%

50%

100%

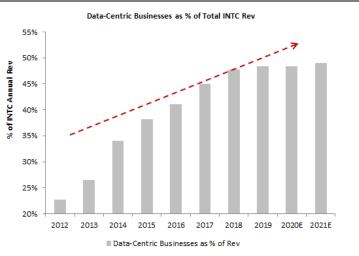
100%

In Cloud Service Provider

III Enterprise & Govt.

III Comms Service Provider

Figure 10: DCG as % of Total Rev



Source: Company data, Credit Suisse estimates

Source: Company data, Credit Suisse estimates

The INTC Bull Thesis. Our positive view on INTC is based on the following: (1) Al lowers analytics costs, unlocking the > than 98% of Data today that goes unanalyzed, (2) Compute is more levered to data analytics than creation, as analytics cost decline, new applications will drive accelerating Compute TAM from CY19 of \$90 bn to >\$225 bn by 2025 - beneficial - x86, FPGA, GPUs, ASICS etc - a RISING KING TIDE lifts all boats (see hyperlink our CY2020 report here), (3) Even with share loss of 15-20%, underlying TAM growth should support DGC CAGR of 10-12%, (4) Share loss is less than certain - Scale still matters as R&D is now a larger fix cost than CapEx, INTC spends \$2 of R&D for every \$1 of AMD REVENUE - software, applications optimization, and channel partner development is now equally critical for success - market share especially, "wallet" share is more resilient than feared - absolute growth Rev/NI since 2017 is equal to 1.4/10.5 "2019-AMDs", (5) Adjacencies (Memory, I/O, Connectivity, Packing) provide not only incremental TAM but more importantly the needed IP to lower the cost of compute for customers the Holy Grail for success, and (6) Current investor sentiment is



poor – despite 12+ upgrades since COVID – most are "getting out the way" NT but still negative of share loss longer term - we only have to be 10% right to be right and (7) Stock is cheap, embedding what looks to be zero to negative LT growth versus our view that INTC can grow their DataCenter businesses at 8-12% CAGR and overall Rev at 3-5% - which should easily support a \sim 13 multiple on \$4.89 or our \$65 PT, even before we argue for sustained EPS growth.

Key Issues

Core TAM Expanding: All is the first technology to reduce the cost of analytics – which will be accompanied by an explosion of new use cases that drive overall compute demand and a rising-tide-lifts-all environment. We equate the Al TAM to \$43tn. Assuming Semis capture 1.0% of Global GDP (current share of 0.6%) and Compute Rev represents ~30% of Semi Rev – this implies an Al Compute TAM of ~\$130bn. Since C1Q09 INTC's indexed R&D has increased ~160% while AMD's has grown ~20% and INTC is spending ~9x on R&D. AMD has not done enough to engender the ecosystem as INTC has.

Figure 11: AI TAM = Global COGS/OpEx/CapEx

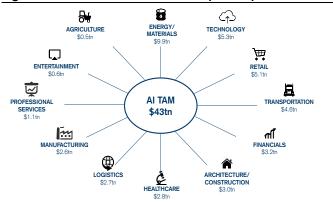
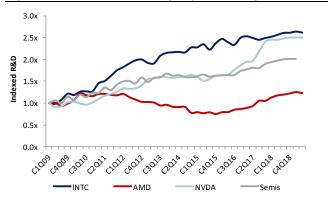


Figure 12: INTC R&D Meaningfully Outpacing AMD



Source: Company data, Credit Suisse estimates

Source: Company data, Credit Suisse estimates

TAM Expanding: While INTC's traditional share likely has a downward bias – the Company only has ~23% share of its \$300bn+ TAM and only ~6% of the \$115bn Memory + Modem TAM. New applications like AI are significantly more memory intensive with logic/memory ratio moving from ~1-to~1 in PCs/Handsets to 8-1 in a standard server to 11-1 in a deep learning sever. While the market for Mobile Modems is likely flattish over coming years – Modems for loT/Auto are expected to grow at a 22% CAGR from CY18-21 represent ~13.5% of CY21 units.



Figure 13: INTC's \$300bn+ TAM

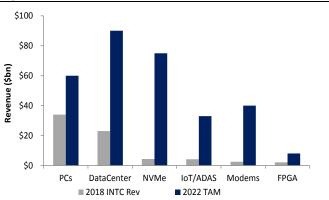
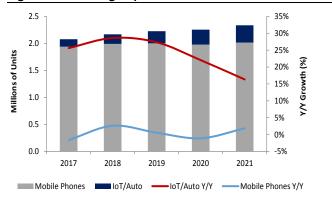


Figure 14: Growing Importance of Modems in IoT



Source: Company data, Credit Suisse estimates

CEO "Math" – Maximum Value at \$95/sh: Swan's CEO comp package has several option packages tied to share price appreciation – with the first threshold at 30%, the 2nd at 50% and 3rd at 100% (~\$60, ~\$70, ~\$95, respectively). INTC's 3/5/10-yr Rev CAGR in CY18 was 9/6/7% vs. 4/3/5% in CY17. The midpoint of our sensitivity analysis requires a ~6-8% Rev CAGR and ~35% OpM to achieve a \$95 share price. Assuming: (1) a flat PC TAM and 100 bps of share loss/yr, (2) a DataCenter TAM CAGR of 15% and 150 bps of share loss/yr, and (3) 100 bps of annual share gains in new TAM implies a ~6-8% Rev CAGR from CY18-22.

Figure 15: Sensitivity Analysis to Achieve \$95/sh

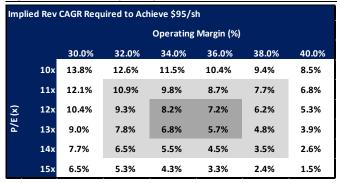
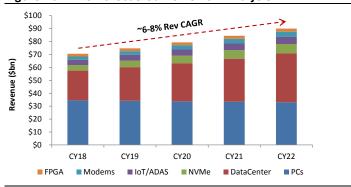


Figure 16: INTC Forecasted Rev CAGR Analysis



Source: Company data, Credit Suisse estimates

Source: Company data, Credit Suisse estimates, IDC

INTC + SK Hynix Sale Accretion

On 10/20 INTC announced the sale of its Dalian Fab to Hynix, issuing an 8K with incremental details of the transaction: (1) INTC's Optane business will be excluded from the transaction and will be retained and (2) Hynix will only acquire INTC's Dalian Fab/Assets and NAND SSD business. At the deal's 1st closing (Nov-2021), INTC will sell to Hynix the Dalian Fab Assets for ~\$7 billion cash and transfer related IP rights and assets to a wholly-owned separate subsidiary. INTC will then enter into an agreement in which they will manufacture/sell NAND memory wafers for Hynix to purchase – this arrangement will continue until deal's 2nd closing (Mar-2025). At the 2nd closing, INTC will then sell to Hynix all of INTC's equity interests in the subsidiary for ~\$2 billion in cash. We expect the Company will start to non-GAAP NAND results starting in 1021, and while this does not affect CY20 estimates, it could impact CY21 Rev/EPS We base our accretion analysis on the deal being ~1% accretive to OpM – and expected to be slightly more accretive to GM. Additionally, the non-GAAP changes to NSG revenue should impact CY21 Revenue estimates, but not CY20.

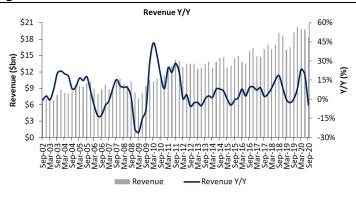


Figure 17: Deal is ~Breakeven to CY21 EPS w/ Full ~\$9bn in Buyback

INTC	INTC	NSG	INTC Sale	INTC Sale
Pro Forma (\$m)	2021	2021	w/o Buyback	w/ Buyback
Revenue	\$76,750.0	\$5,320.0	\$71,430.0	\$71,430.0
COGS	\$32,618.8			
Gross Profit	\$44,131.3			
GM (%)	57.5%			
R&D	\$13,200.00			
SG&A	\$6,400.00		! !	!
Other	\$0.0		j j	į
OpEx	\$19,600.0			
Op Inc	\$24,531.3		\$23,571.9	\$23,571.9
OpM (%)	32.0%		33.0%	33.0%
Net Int/Other	\$160.0		\$160.0	\$160.0
Pre-tax Income	\$24,691.3		\$23,731.9	\$23,731.9
Taxes	\$3,456.78		\$3,300.07	\$3,300.07
TR (%)	14.0%		14.0%	14.0%
Net Inc	\$21,234.5		\$20,431.8	\$20,431.8
Shares	4,079.9		4,079.9	3,915.1
EPS (ex-SBC)	\$5.20		\$5.01	\$5.22
Accretion/Dilution	(\$)		-\$0.20	+\$0.01
Accretion/Dilution	(%)		-4.0%	0.2%

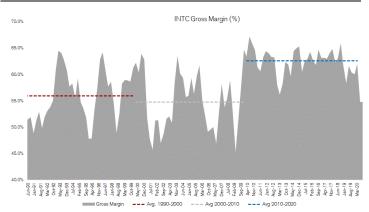
Income Analysis

Figure 18: Revenue Y/Y Trends



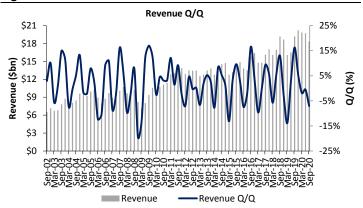
Source: Company data, Credit Suisse estimates

Figure 20: Gross Margin Analysis



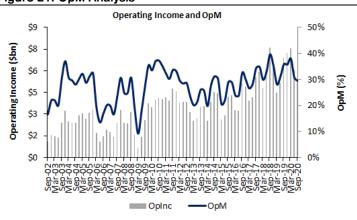
Source: Company data, Credit Suisse estimates

Figure 19: Revenue Q/Q Trends



Source: Company data, Credit Suisse estimates

Figure 21: OpM Analysis



Source: Company data, Credit Suisse estimates



Figure 22: OpEx Breakdown

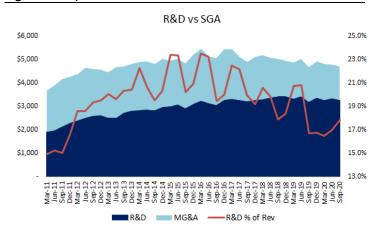
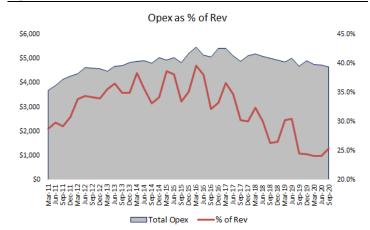


Figure 23: Opex as % of Rev



Source: Company data, Credit Suisse estimates

Valuation: INTC trades at 12x NTM P/E a \sim 25% DISCOUNT to 5-year average, and a \sim 46% discount to the SOX compared to its 5-year average of \sim 20% discount. We continue to see upside in INTC's valuation as the market appreciates (1) the strength of INTC's IP and share of CPUs, and (2) the value of a TAM expanding into data analytics. We reiterate our OP and \$65 PT - 12.3x/12.7x CY20/21 EPS of \$4.89/\$4.70 - still \sim 5+ turns BELOW the Semi average.

Figure 24: NTM P/E

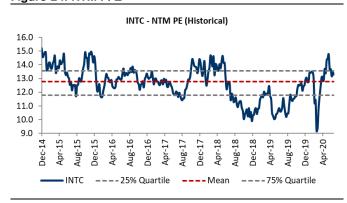
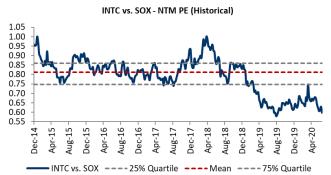


Figure 25: NTM EV/FCF



Source: Company data, Credit Suisse estimates

Source: Company data, Credit Suisse estimates



Valuation, Methodology and Risks

Target Price and Rating

Valuation Methodology and Risks: (12 months) for Intel Corp. (INTC.OQ)

Method: Our \$65 target price and Outperform rating for Intel are based on 13x 2020E P/E. Our Outperform rating is based upon the following: INTC remains well levered to Data Growth not only in DCG but also in its IoT and NSG businesses. We believe the company's business model/IP has significant barriers to entry (evidenced by one of the highest "R&D + CapEx to Revenue" ratio), and we continue to argue that Moore's Law has been the cornerstone of Tech economics for 40 years and that INTC will be the Last-man-standing on Moore's Law, leading to market share gains in Compute (including Mobile), as well as Foundry.

Risk: Risks to our \$65 target price and Outperform rating for Intel are aggressive pricing, higher manufacturing spending, loss of market share in key enterprise markets, reversal of recent strength in servers where Intel has renewed momentum, ability to maintain share in desktop and mobile, with the new Core i3/i5/i7 offering, lower gross margin due to higher manufacturing costs, and seeing slower-than-expected unit growth of PC units.



Companies Mentioned (Price as of 22-Oct-2020) Advanced Micro Devices, Inc. (AMD.OQ, \$79.42) Intel Corp. (INTC.OQ, \$53.9, OUTPERFORM, TP \$65.0)

Disclosure Appendix

Analyst Certification

John W. Pitzer, Dalya Hahn, Eric Hu and Jerome Darling each certify, with respect to the companies or securities that the individual analyzes, that (1) the views expressed in this report accurately reflect his or her personal views about all of the subject companies and securities and (2) no part of his or her compensation was, is or will be directly or indirectly related to the specific recommendations or views expressed in this report.

80

70 60

50

Target Price -

Closing Price INTC.OQ

01-Jan-2020

3-Year Price and Rating History for Intel Corp. (INTC.OQ)

INTC.OQ	Closing Price	Target Price	
Date	(US\$)	(US\$)	Rating
27-Oct-17	44.40	42.00	N
26-Jan-18	50.08	55.00	0
24-Apr-18	51.45	60.00	
27-Apr-18	52.73	65.00	
27-Jul-18	47.68	58.00	
25-Oct-19	56.46	65.00	
24-Jan-20	68.47	75.00	
23-Jul-20	60.40	70.00	



As of December 10, 2012 Analysts' stock rating are defined as follows:

Outperform (O): The stock's total return is expected to outperform the relevant benchmark* over the next 12 months. **Neutral (N):** The stock's total return is expected to be in line with the relevant benchmark* over the next 12 months.

Underperform (U): The stock's total return is expected to underperform the relevant benchmark* over the next 12 months.

*Relevant benchmark by region: As of 10th December 2012, Japanese ratings are based on a stock's total return relative to the analyst's coverage universe which consists of all companies covered by the analyst within the relevant sector, with Outperforms representing the most attractive, Neutrals the less attractive, and Underperforms the least attractive investment opportunities. As of 2nd October 2012, U.S. and Canadian as well as European (excluding Turkey) ratings are based on a stock's total return relative to the analyst's coverage universe which consists of all companies covered by the analyst within the relevant sector, with Outperforms representing the most attractive, Neutrals the less attractive, and Underperforms the least attractive investment opportunities. For Latin America, Turkey and Asia (excluding Japan and Australia), stock ratings are based on a stock's total return relative to the average total return of the relevant country or regional benchmark (India - S&P BSE Sensex Index); prior to 2nd October 2012 U.S. and Canadian ratings were based on (1) a stock's absolute total return potential to its current share price and (2) the relative attractiveness of a stock's total return potential within an analyst's coverage universe. For Australian and New Zealand stocks, the expected total return (ETR) calculation includes 12-month rolling dividend yield. An Outperform rating is assigned where an ETR is greater than or equal to 7.5%; Underperform where an ETR less than or equal to 5%. A Neutral may be assigned where the ETR is between -5% and 15%. The overlapping rating range allows analysts to assign a rating that puts ETR in the context of associated risks. Prior to 18 May 2015, ETR ranges for Outperform and Underperform ratings did not overlap with Neutral thresholds between 15% and 7.5%, which was in operation from 7 July 2011.

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Overweight: The analyst's expectation for the sector's fundamentals and/or valuation is favorable over the next 12 months.

Market Weight: The analyst's expectation for the sector's fundamentals and/or valuation is neutral over the next 12 months.

Underweight: The analyst's expectation for the sector's fundamentals and/or valuation is cautious over the next 12 months.

*An analyst's coverage sector consists of all companies covered by the analyst within the relevant sector. An analyst may cover multiple sectors.



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Global Ratings Distribution		
Rating	Versus universe (%)	Of which banking clients (%)
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Neutral/Hold*	37%	(28% banking clients)
Underperform/Sell*	12%	(20% banking clients)
Restricted	1 %	· · · · · · · · · · · · · · · · · · ·

Please click here to view the MAR quarterly recommendations and investment services report for fundamental research recommendations.

*For purposes of the NYSE and FINRA ratings distribution disclosure requirements, our stock ratings of Outperform, Neutral, and Underperform most closely correspond to Buy, Hold, and Sell, respectively; however, the meanings are not the same, as our stock ratings are determined on a relative basis. (Please refer to definitions above.) An investor's decision to buy or sell a security should be based on investment objectives, current holdings, and other individual factors.

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This research report is authored by:

Credit Suisse Securities (USA) LLC......John W. Pitzer ; Dalya Hahn ; Eric Hu ; Jerome Darling

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